

**BATEC**  
*Absolute ICT*



| A Profile

# 1984

## About Us

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At **BATEC**, we bring it all together for our customers, from revolutionary Technologies to next-generation Mobility Enhanced Networks and sophisticated solutions for Small, Medium and Enterprise Large businesses.

**BATEC** - Bahrain Advanced Technology Co.W.L.L. Est. 1984 provides leading edge consulting services, Global state of the art technologies, products, solutions and Technical Services support that enable our clients to achieve real business value through the use of Information, Communication & Technology. We strive to be the best we can and be recognized as a leader in providing innovative, global technologies and effective solutions to our customers. Transforming problems into solutions is what we do best.





# Growth

**1984**•  
Bahrain

**2016**•  
Oman | Kuwait

**2019**•  
Saudi Arabia

“Growth is never by mere chance; it is the result of forces working together.

James Cash Penney



What We Offer



# Enterprise Security Solutions

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BATEC security practice and processes create secure business enterprises. Our strategic alliance with Global Vendors, with specific Security Technologies, extensive experience, expertise in IT security and product engineering coupled with the most comprehensive range of end-point security solutions help securing our clientele's businesses.

BATEC security solutions are associated strictly with information security technology, relating more broadly to the security practice of business optimization in that it addresses business security infrastructure, business security architecture, performance management and security process of systems in absolute.

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Enterprise Security Solutions from BATEC, prevent security breaches, identify threats and allows traceability from the business strategy down to the underlying technology.





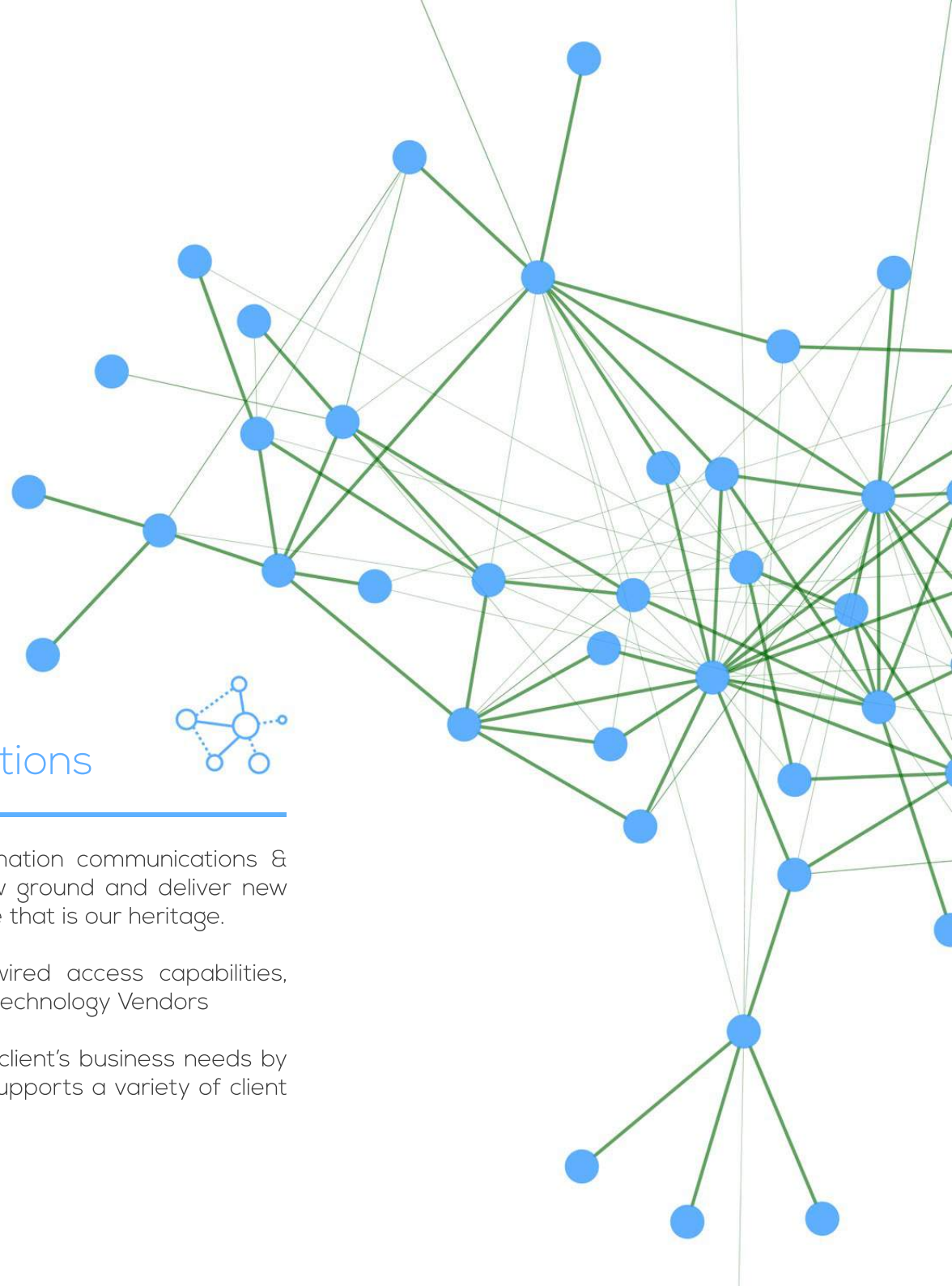
Our service offerings cover the entire Enterprise To Enterprise lifecycle to include; Consulting, Planning, Designing, Deployment, Sustaining, Management and Assessment and Maintenance service.

## Enterprise Networking and Storage Solutions

BATEC is recognized as one of the leading ICT providers of Information communications & Technology services to businesses and as we continue to break new ground and deliver new solutions, we're focused on delivering the high-quality customer service that is our heritage.

The BATEC Enterprise Portfolio includes extensive wireless and wired access capabilities, products and solutions from the world's most advanced and powerful technology Vendors

We provide products, solutions and professional services to support client's business needs by building a robust network infrastructure. The network infrastructure supports a variety of client applications in a mission critical environment across verticals.



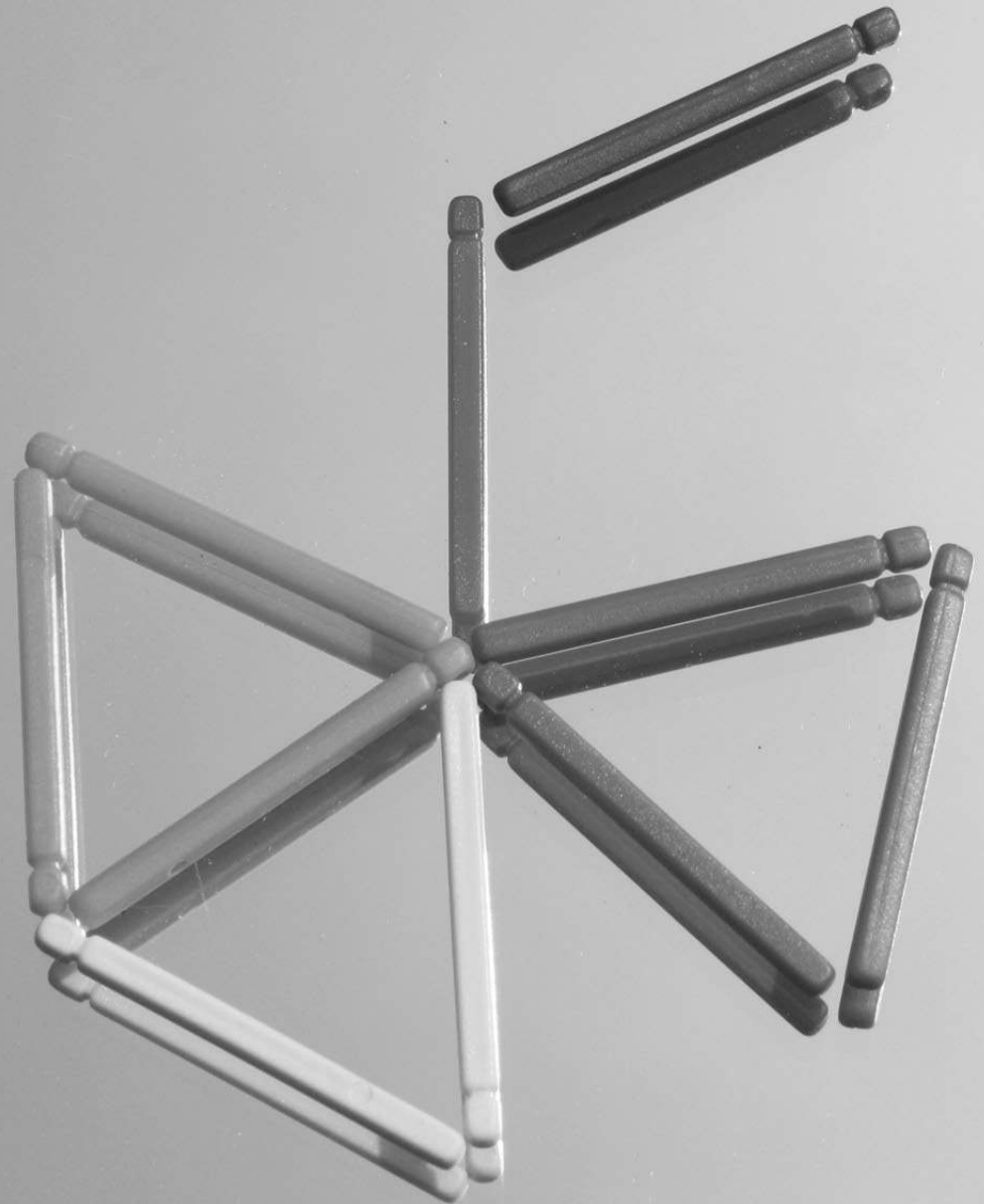
# Unified Communication Solutions

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Unified communications Solutions from BATEC provides absolute integration of real-time communication services for an Enterprise/organization, converging and collaborating the entire spectrum of a Business's communications such as: instant messaging , presence information, telephony ( IP telephony), video conferencing, telepresence, data sharing (including web connected electronic whiteboards or Interactive Whiteboards), call control and speech recognition with non-real-time communication services such as unified messaging (integrated voicemail, e-mail, SMS and fax).

BATEC's Unified Communications Solutions is an integration of a set of products from Global Leaders in their respective fields that provide a consistent unified user interface and user experience across multiple devices and media types.





## Consultative Technologies and Enterprise Mobility

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BATEC Consultative Technologies Unit is a Business Model that primarily addresses Information Communication and Technology criteria's, specific to a customer's requirement. Our expertise in ICT helps optimize and enhance clientele's existing IT infrastructure, Security, Convergence Needs, Software Application Development and Implementation and any/all requirements related to the ICT scope of Business Systems or processes .

Our solutions are in alignment with the client's multiple layered IT infrastructures, from: Data Centers, Compute Platforms, Storage, Database, Software Applications, Enterprise Mobility, Communications and Networks. An acute understanding of the client's IT environment aligned with our wide range of ICT and Mobility solutions helps us to proficiently enhance their business processes with increased agility and greater savings on time, cost and resources.



# Enterprise Retail POS Solution

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Certification, Support, Security

# Training Philosophy

BATEC's training to its end users and customers on the various aspects of its solutions, products and technology has been closely developed with our Global alliance partners and their certified level of syllabus and training methods.



All training will be practical, relevant and up-to-date, using our Technical Professionals whom are instructors, who will present their audience on the subject with interesting, stimulating and in innovative ways.



As much learning as is possible it must and will be portrayed through hands-on practical work, in conjunction with classroom-based theory for comprehension.



We will provide qualitative Training sessions in accordance with our Alliance Partner programs and with the same high quality service commitment that we provide to our customers with our : products, solutions and services.

These are the building blocks upon which we base our training. We design the training based on the skills sets required by the client's users to be efficient and also considering their level of expertise in the relevant spectrum of product and or solution, being patronized by Customer.







## Alliance Partners

“ Together, BATEC and its partners collaborate to ensure that our allied best business practices, efforts and solutions enable customers to optimize their ICT infrastructure investments, deploy new capabilities, and accelerate time to market.

Our framework of alliances is defined into three categories, namely:

### Strategic Alliance

Global vendors with best of breed Technological products, solutions and services form the PILLARS of our business model and opportunity, each with multiyear strategy and multinational and multi-theatre relationships.

### Affinity Alliance

Value-added solution players with a proven market affinity, whilst also complimenting Strategic alliance partners

### Development Alliance

Engagement with independent, market leading, emerging technology vendors and advanced technology divisions of our strategic alliances as well as others; delivering specific bespoke & tailored; market development focused solutions and services.

## Enterprise Security Solutions

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✓ **HSM & Key Management**

Our solutions ease data handling for organizations by taking tokenized and encrypted data, and storing the pair in a secure, off-site vault where would-be attackers can neither locate it nor steal it due to the physical and logical security of VirtuCrypt's data centers and devices.

✓ **End-point Security**

We have a list of great endpoint security providers which have Comprehensive antimalware, with web filter, firewall, Botnet protection, anti-phishing, web control without system slowdowns, plus remote administration and what not. Secure your endpoints with our innovative products.

✓ **Email Encryption**

Safeguard your email with simple set-and-forget protection against malware and spam.

✓ **Document Encryption**

Document encryption is the process by which documents are protected with cryptographic keys (a password, public key, token, etc.) so that only individuals with the corresponding decryption keys (the same password, private key, token, etc.) can open them.

✓ **Cloud Encryption**

Cloud encryption is a service offered by cloud storage providers whereby data, or text, is transformed using encryption algorithms and is then placed on a storage cloud.

✓ **DDoS Solutions**

Protect Against DDoS Attack. DDoS protection and network visibility solutions have been tested and proven in the world's largest, most complex networks.

✓ **Penetration Testing & Vulnerability Assessment**

We provide enterprise grade security to detect and respond to known and unknown threats targeting your business and IT environment.

✓ **Application Acceleration**



## Enterprise Security Solutions

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- ✓ **Network Access Control**  
Address security in a world where physical and virtual devices are continuously joining and leaving your network. Gain a consolidated view of your extended enterprise and automate incident response based on your policies.
- ✓ **Security Information & Event Management (SIEM) Tools**  
Helps security teams accurately detect and prioritize threats across the enterprise, and it provides intelligent insights that enable teams to respond quickly to reduce the impact of incidents.
- ✓ **Privileged Access Management (PAM) Solution**  
Our PAM solutions SECURES YOUR STRATEGIC AND CRITICAL ASSETS TO PROTECT YOU FROM CYBER RISKS.
- ✓ **Tokenization Solution**  
Our solutions ease data handling for organizations by taking tokenized and encrypted data, and storing the pair in a secure, off-site vault where would-be attackers can neither locate it nor steal it due to the physical and logical security of VirtuCrypt's data centers and devices.
- ✓ **Application Delivery Controllers**  
Application delivery controllers are purpose-built networking appliances whose function is to improve the performance, security and resiliency of applications delivered over the web.
- ✓ **Multi-Factor Authentication & Single Sign On**  
Protect Against DDoS Attack. DDoS protection and network visibility solutions have been tested and proven in the world's largest, most complex networks.
- ✓ **Data Loss Prevention Solution**  
Our Data Loss Prevention (DLP) solution safeguards intellectual property and ensures compliance by protecting sensitive data wherever it lives—on premises, in the cloud, or at the endpoints.
- ✓ **Next Generation Firewalls**  
Get the network security, control and visibility your organization needs to innovate and grow faster with our broad range of award-winning next-generation network firewalls.

## Enterprise Networking & Storage Solutions

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- ✓ **Data Centre Technologies**  
Organizations need robust data center infrastructure to meet the demands of an always-on world. Data center services from us can help you transform your data center design to be scalable, resilient and support growing workload demands
- ✓ **Structured Cabling Solutions**  
You're ready to take your technology applications to the next level. But the speeds required will tax the capabilities of your cabling infrastructure. Our structured cabling has a standards-based approach that alleviates the issues above.
- ✓ **Fibre Optic Solutions**  
A fiber optic cable is a network cable that contains strands of glass fibers inside an insulated casing. They're designed for long distance, very high-performance data networking, and telecommunications.
- ✓ **Wireless Outdoor and Indoor Solutions**  
Our wireless technology reduces the complexity and cost of installation while delivering consistent connectivity for streaming video, uploading and downloading data, and connecting voice applications. Municipalities and event organizers are seeking solutions that
- ✓ **Disaster Management and Recovery**  
Strengthen your enterprises by delivering a modern solution to recover, manage, and secure all your valuable data and applications. We have data management to hybrid cloud enterprises.

## Enterprise Networking & Storage Solutions

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- ✓ **Storage Solution**  
Our Storage solutions offers hardware, software and solutions to drive innovation and help you determine how to effectively use technology advancements.
- ✓ **Broadband Bonding**  
Channel bonding (also referred to as 'broadband bonding' and 'link bonding') is the process of combining two or more Internet connections into a single 'pipe' that has more bandwidth, lower latency and increased reliability (redundancy).
- ✓ **Virtual Desktop Infrastructure**  
We provide a complete, fully supported solution for application and desktop virtualization that enhances enterprise security, enables workforce mobility, and lowers the cost and complexity of application, desktop, and infrastructure management

## Enterprise Retail POS Solution

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- ✓ **POS Terminals (Android/Linux) - Desktop/mobile**
- ✓ **Terminal Management Systems (TMS)**
- ✓ **EMV Certifications (VISA/Mastercard/CUP/AMEX etc.)**
- ✓ **Key Injection System (KIS)**
- ✓ **Loyalty Program and Forex Conversion**
- ✓ **Repair, Support and Service**

## Unified Communication Solutions

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- ✓ **Digital Media Systems and Walls**  
Our control room monitoring solutions combine our network-distributed information management system and high-performance video wall controllers and processors with our stunning zero-maintenance displays.
- ✓ **Contact Centre Solutions**
- ✓ **VoIP/PABX/LAN/IP/ UC, Call Center & Collaborative Solutions**
- ✓ **Video Conferencing and Telepresence Solutions**

## Consultative Technologies and Enterprise Mobility

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- ✓ **Point Of Sales Solutions**
- ✓ **DATA Warehousing & RFID**
- ✓ **WAN Optimization**
- ✓ **Asset Tracking and Management**
- ✓ **Queuing systems**
- ✓ **Turnstiles/RFID/Facial recognition Access controls**
- ✓ **Digital Media Systems and Wall**



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